

# E-procurement - friendly and efficient government tool

moderator

**Andris Rudzītis**

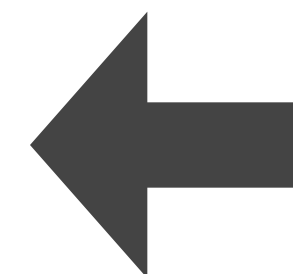
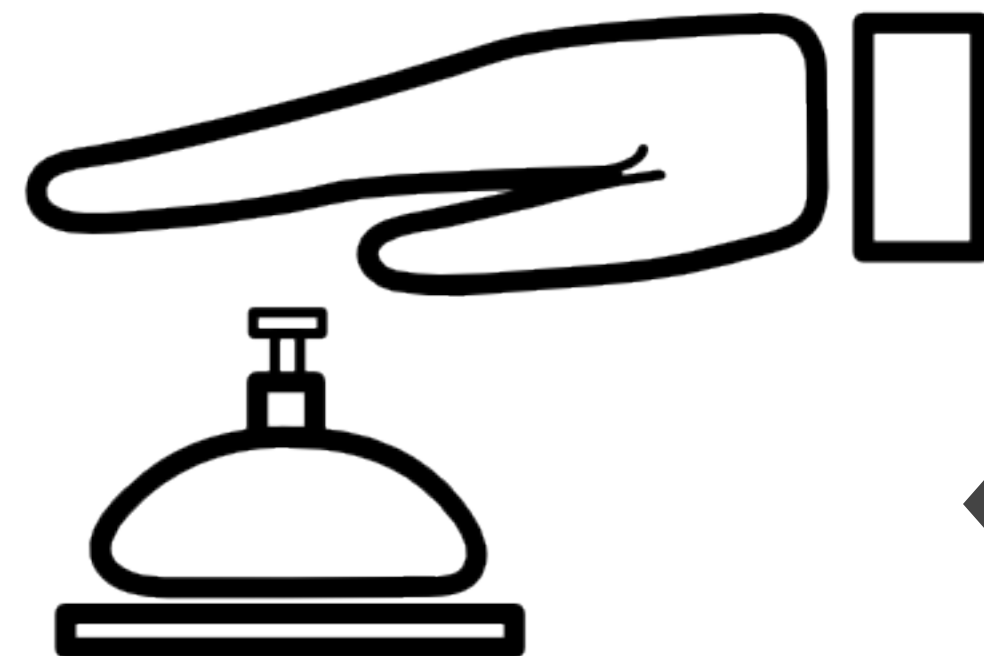
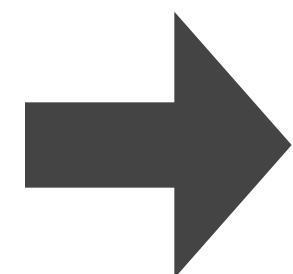
Director of Software development, RIX Technologies

# The anatomy of e-procurement system

**Oļegs Fiļipovičs**

Director of Electronic procurement department  
at The State Regional Development Agency

**Buyers**



**Suppliers**

**Infrastructure**  
**General agreements**  
**Service support**

# HISTORY





# FAST CONVENIENT BENEFICIAL

# classic v.s. online 4X faster

**3 days of offers  
bidding process**

**15-20% off  
the lowest price**



**400**  
customers

20% price  
difference

**25 M EUR**  
turnover

in 3 years -  
turnover up  
2.5 X

**100**  
suppliers

30 000  
types of goods





# 960 K EUR



# 467 K EUR



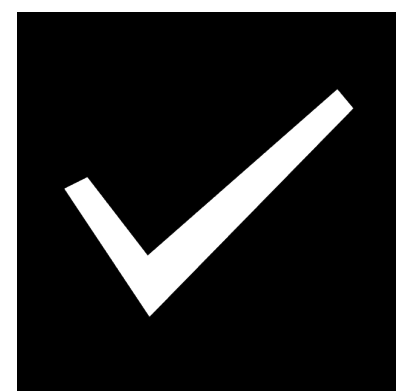
# 353 K EUR



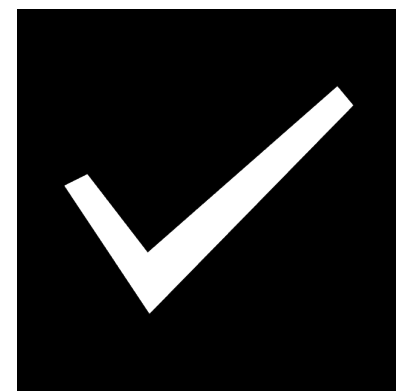
# TIME FOR DEMO



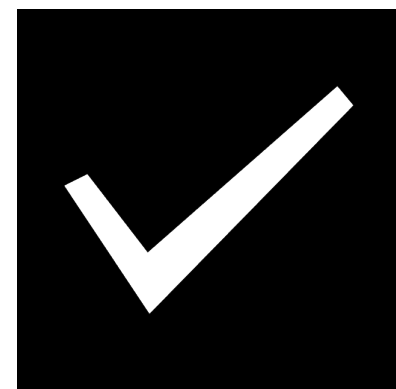




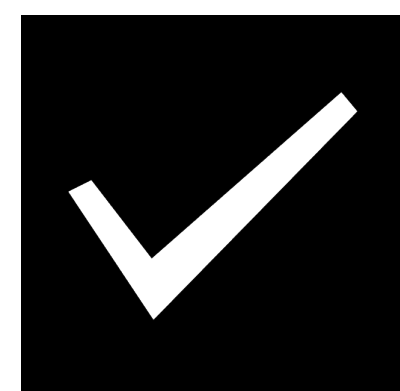
# Paid back in the first year



# Easy to configure

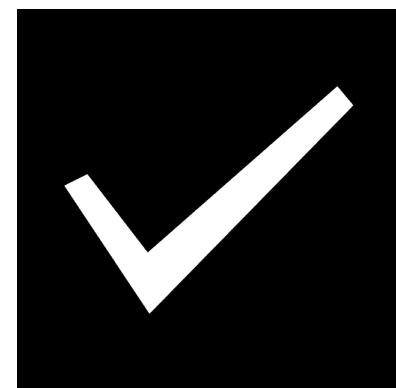


# Easy to maintain



# Adaptive to different requirements





# Huge technical capacity

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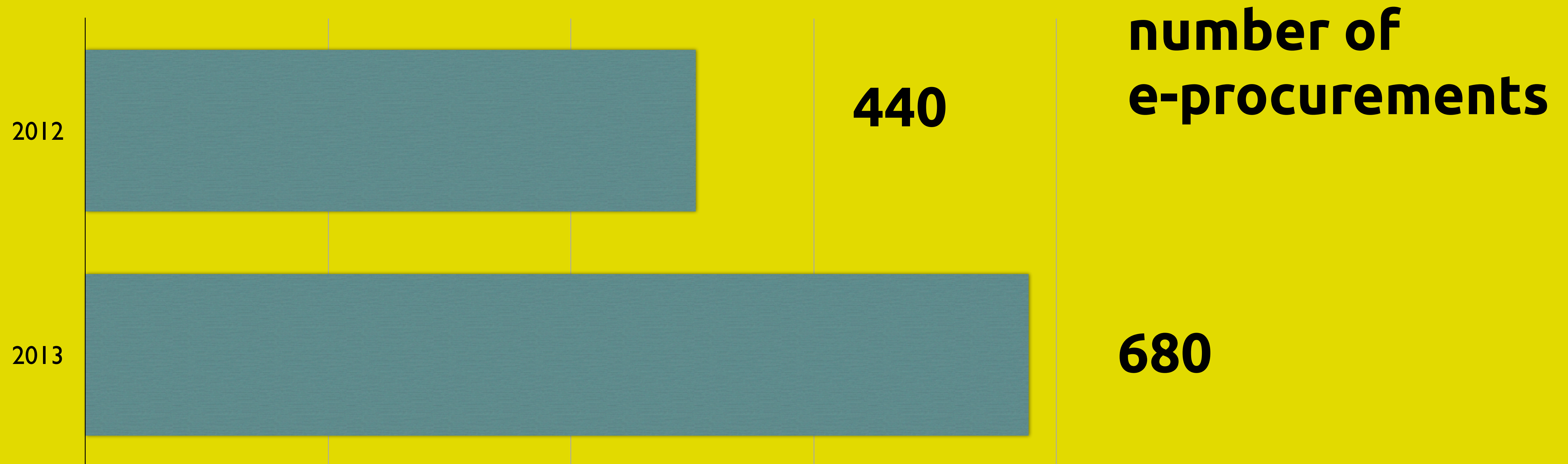
Director of Software development, RIX Technologies



# e-procurement experience in Valmiera

**Jānis Baiks**

Deputy Head of  
Valmiera city council

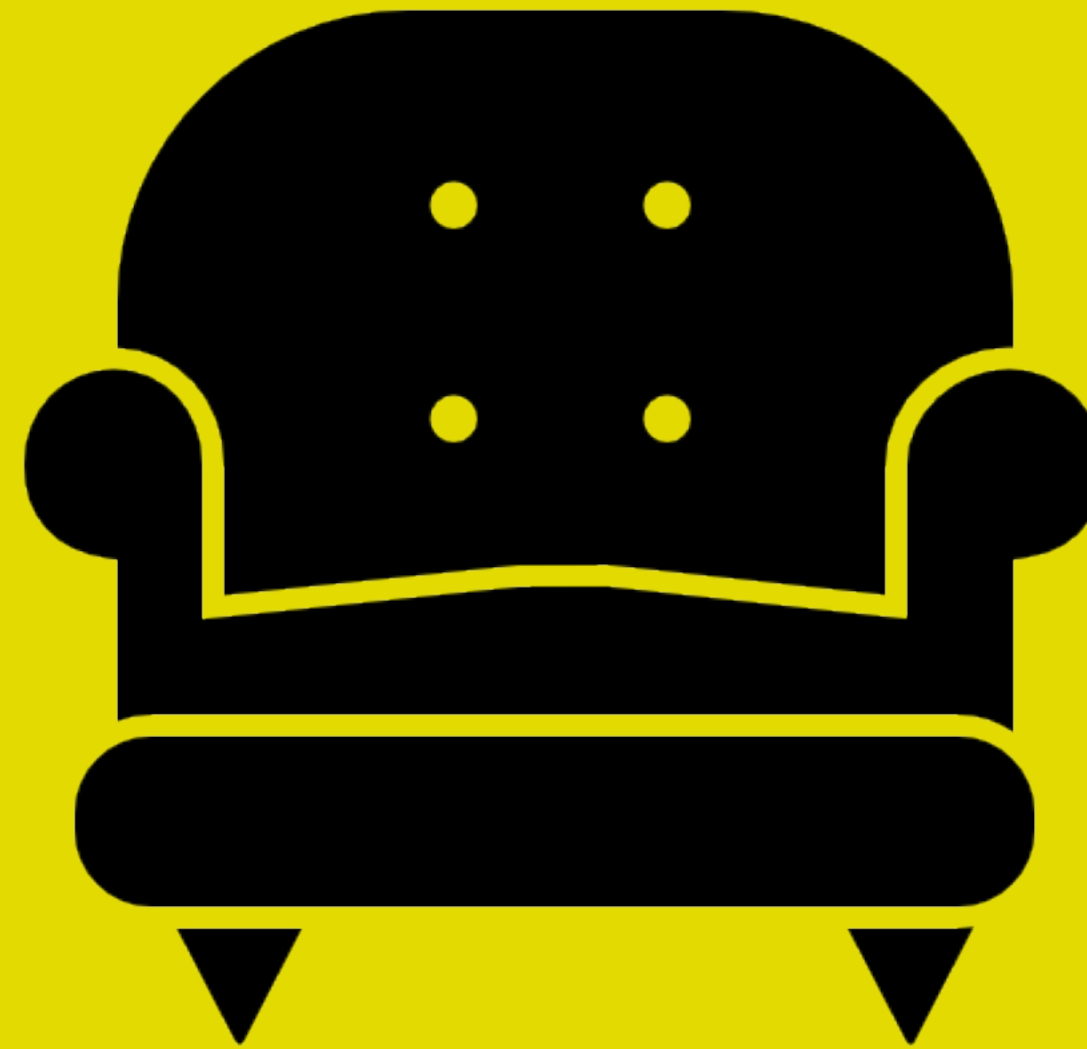


**money**



**time**

**reason to switch to e-procurement:**



**it's comfortable**

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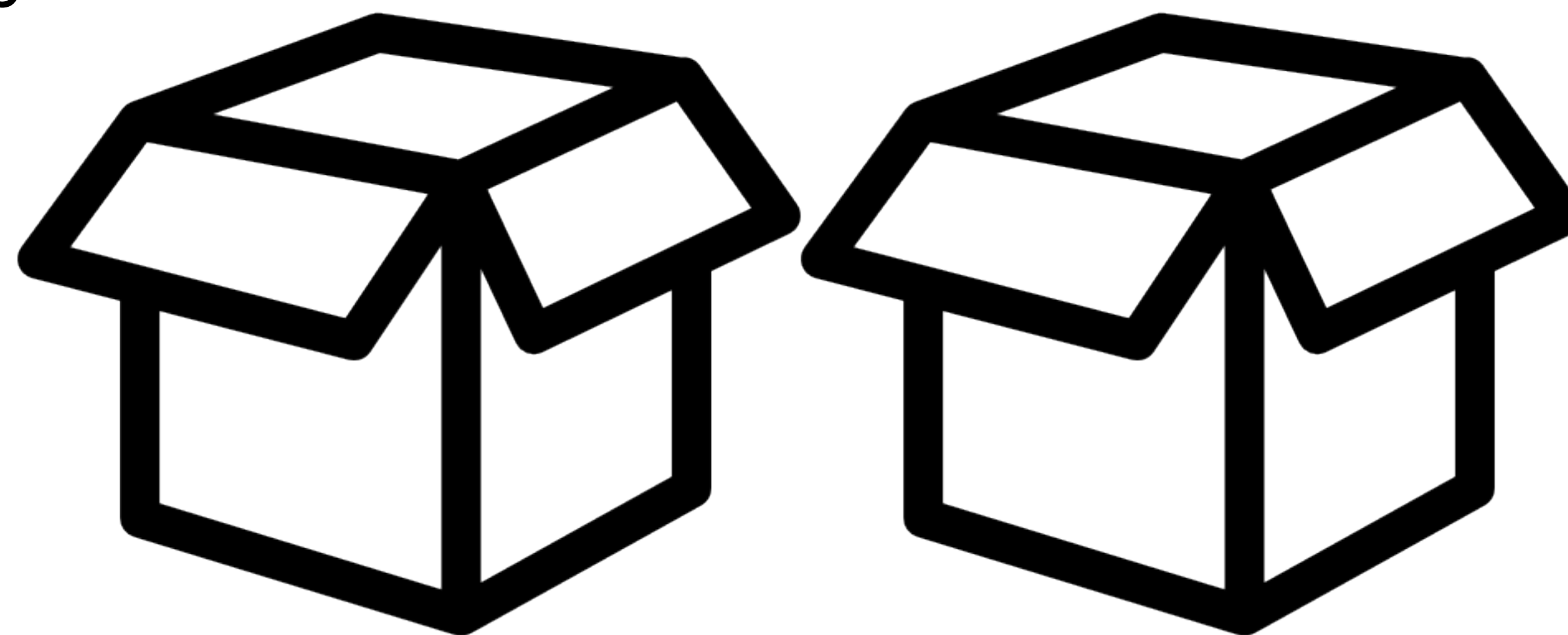
**in e-procurement system  
since 2011**

**Santa Mauriņa**  
Sales administrator



ERP Horizon and  
Microstrategy  
licenses and  
maintenance

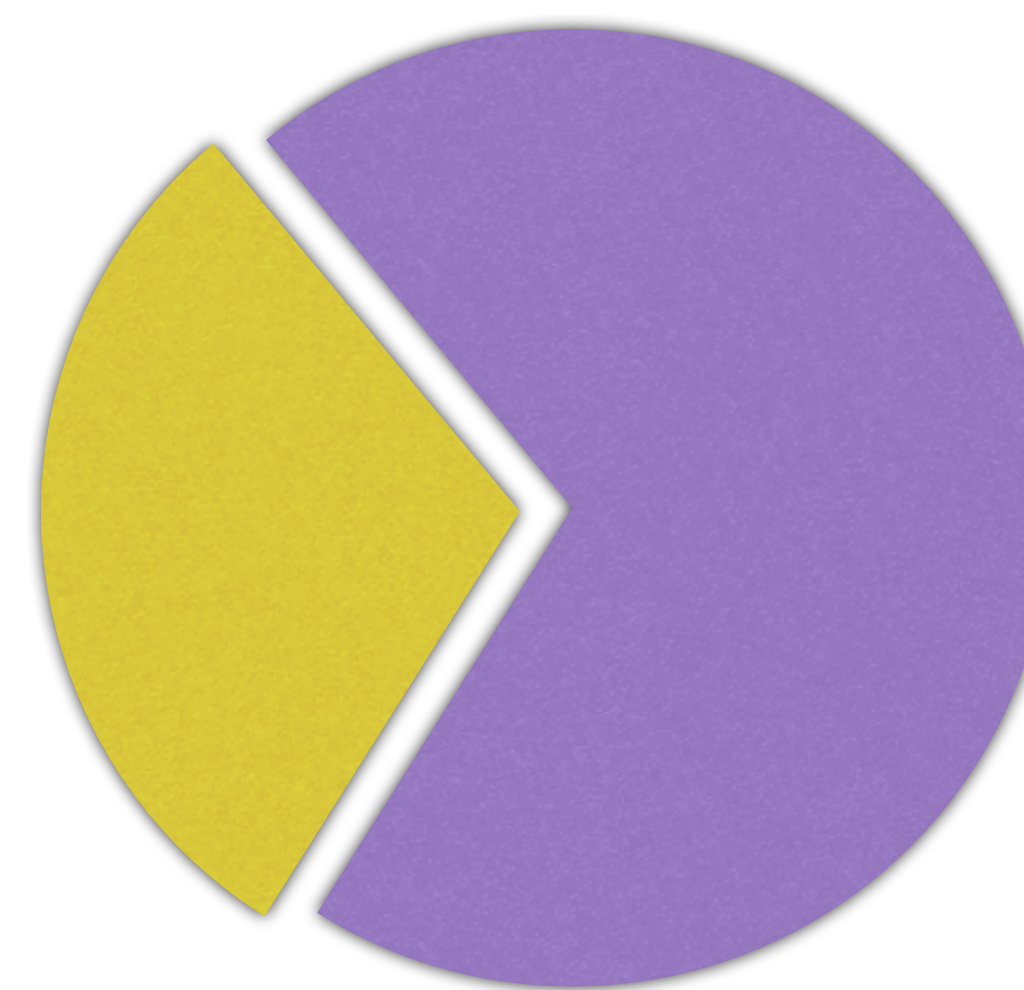
IT support



**200**  
deals

**1.7 M**  
EUR

**30%**  
deals



# WHY?

# corresponds to our values:



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# Q&A time